Sage ERP X3 Certified Development Professional

Program details and application

November 2014

# Introduction

Welcome to the Sage ERP X3 Certified Development Professional Program! Sage is committed to the success of our solution provider community. The Certified Development Professional Program was established to provide individual developers with the training needed to build quality integrations to individual Sage products.

The requirements outlined in this document apply to individual developers who want to build integrations to Sage products. To apply for the program, developers must complete and submit the attached Sage Certified Development Professional application.

We encourage you to review this document in its entirety before submitting an application, as it outlines a number of program requirements.

**The Sage Certified Development Professional program will first become available for Sage ERP X3 beginning in October 2014. The program will open to additional Sage products later in 2015.**

# Program benefits

A solution provider must have at least one Sage ERP X3 Certified Development Professional on staff to purchase a Sage ERP X3 Development Care Plan. A Sage Development Care Plan provides access to development resources and development support for individual Sage products.

In addition to providing solution providers with eligibility to purchase a Sage Development Care plan, the Sage Certified Development Professional program offers the following benefits to developers:

* Access to required training courses and course material
* Ongoing new product version training as new versions become available

# Program application steps

The following outlines the process individual developers must follow to apply for the Sage Certified Development Professional program. Sage will evaluate and consider each application to determine the eligibility of each developer. Sage may approve or reject an application at its sole discretion.

## Complete the application

To participate in the Sage ERP X3 Certified Development Professional program, each developer must submit the attached application. To apply, the developer must supply background information, indicate which products on which he/she wants to be certified, and supply the necessary professional and customer references.

**“Certified Development Professional” is an individual designation, not an organizational or company designation.**

The following provides an overview of the application process.

### Section 1: Fees

Indicates the fees associated with the application; the Sage ERP X3 Certified Development Professional program includes an initial fee of $3,000 per product on which the developer is certified.

Fees are paid through Sage University when registering for the certification training and testing.

### Section 2/3: Contact and background information

All applicants must provide contact information and background information about their previous software development experience.

### Section 4: Requested product certifications

Applicants must select the Sage product(s) on which they want to be certified.

Please note that each product selected is a separate annual fee.

### Section 5: Provide professional and customer references

To apply for the Sage Certified Development Professional program, a developer must provide three (3) channel partner, professional, or customer references. While current Sage channel partner, professional, or customer references are preferable, a developer may include non-Sage-related references if necessary. Sage may contact these references to discuss your previous development and product experience.

### Section 6: Sign the application

Please ensure that you print your name and job title, then sign and date the application before submitting it to Sage.

## Submit the application

Applicants can submit their application using one of the following methods:

* **Send the application by mail to:**

Sage  
Attn: Development Partner Programs  
6561 Irvine Center Drive  
Irvine, CA 98618

* **Scan the completed application (in its entirety) and attach it to an email message to:**
  + [stephen.sklarew@sage.com](mailto:stephen.sklarew@sage.com) for Sage 100 ERP, Sage 100 Contractor, Sage 300 ERP, Sage 300 Construction and Real Estate, and Sage CRM
  + [chris.corder@sage.com](mailto:chris.corder@sage.com) for Sage ERP X3 and Sage 500 ERP

**Note:** If you selected products for more than one contact person, please email your application to both contacts.

# Processing your application

Once Sage has reviewed your application:

* Sage will process your application.
* Sage will notify you if your application has been approved or rejected.

# Certification training and assessments

Applicants can begin the required training courses once Sage has approved their application. To obtain Sage Certified Development Professional status, a developer must complete the required training courses and pass the corresponding assessments with a score of 80% or better. While many of these training courses are online, some products may require live classroom trainings. Appendix A on page 8 provides an overview of the training courses required for each Sage product.

Any required Sage Certified Development Professional training must be completed within 180 days of APPROVAL of your application.

# Completing certification

Sage will notify the applicant electronically when he/she has successfully completed all of the training courses and assessments. Upon receiving this email, the applicant is considered a Sage Certified Development Professional. A Certified Development Professional must be recertified on an annual basis to maintain his or her certification.

# Accessing development resources and support

Sage provides development resources, not-for-resale (NFR) software, and development support with the purchase of a Sage Development Care Plan. Sage Development Care Plans are available in different levels; each level provides access to different resources and developer support.

A solution provider must have at least one Sage ERP X3 Certified Development Professional on staff to purchase a Sage ERP X3 Development Care Plan. Please see the “Sage ERP X3 Certified Solution Program details and application” document for information about Sage Development Care Plans.

# Questions

If you have any questions about the program, please contact Sage:

|  |  |
| --- | --- |
| **For Sage 100 ERP, Sage 100 Contractor, Sage 300 ERP, Sage 300 Construction and Real Estate, and Sage CRM:** | **For Sage ERP X3 and Sage 500 ERP:** |
| Stephen Sklarew, VP Product Management 15195 NW Greenbrier Pkwy Beaverton, OR 97006  [stephen.sklarew@sage.com](mailto:stephen.sklarew@sage.com)  **Direct:** 503-439-5023 | Chris Corder, Sr. Product Manager 6561 Irvine Center Drive Irvine, CA 98618  [chris.corder@sage.com](mailto:chris.corder@sage.com)  **Direct:** 949-864-7159 |

Submission of this form confirms the request of the undersigned applicant to be considered for admission into the Sage Certified Development Professional Program.

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **1. Program fees** | | | | | | | | | | | | | | | | | | | |
| Fees | | | | | | $3,000 USD initial fee; $1,000 annual renewal to maintain certification status with Sage. | | | | | | | | | | | | | |
| **2. Applicant company and contact information** | | | | | | | | | | | | | | | | | | | |
| Name | | | | | | Enter your name. | | | | | | | | | | | | | |
| Company name | | | | | | Enter company name. | | | | | | | | | | | | | |
| Street address | | | | | | Enter street address. | | | | | | | | | | | | | |
| City | | | | | | Enter city. | | | | | State | | | Enter state. | | | ZIP | | Enter ZIP. |
| Work phone | | | | | | Enter work number. | | | | | Title | | | | | Enter contact title. | | | |
| Email address | | | | | | Enter email address. | | | | | Mobile phone | | | | | Enter mobile number. | | | |
| **3. Applicant background** | | | | | | | | | | | | | | | | | | | |
| Development experience (years) | | | | | | | | | Enter number of years of development experience. | | | | | | | | | | |
| What development platforms do you use to develop integrations: | | | | | | | | | Click here to enter text. | | | | | | | | | | |
| Describe your previous development experience: | | | | | | | | | Click here to enter text. | | | | | | | | | | |
| Please list any Certified Solutions or other applications that integrate to Sage products which you developed: | | | | | | | | | | | | | | | | | | | |
| Product name and description | | | | | | | Enter #. | | | | | | # of customers | | | Enter #. | | | |
| Product name and description | | | | | | | Enter #. | | | | | | # of customers | | | Enter #. | | | |
| Product name and description | | | | | | | Enter #. | | | | | | # of customers | | | Enter #. | | | |
| List other companies with which you have developed Sage integrations: | | | | | | | | Click here to enter text. | | | | | | | | | | | |
| Indicate the Sage products for which you are already a Certified Developer: | | | | Sage ERP X3  Sage 500 ERP  Sage 300 ERP | | | | | | Sage 300 Construction and Real Estate  Sage 100 ERP  Sage 100 Contractor  Sage CRM | | | | | | | | | |
| If you are applying to be a Sage ERP X3 Certified Development Professional, please answer the following: | | | | | | | | | | | | | | | | | | | |
| Current Sage ERP X3 Certifications | | | | | Financials  Distribution | | | | | Manufacturing  Implementation | | | | | | Technical  Developer | | | |
| Geographical coverage | | | | | United States  Canada | | | | | France  United Kingdom | | | | | | Other: Enter text. | | | |
| **4. Sage product certifications** | | | | | | | | | | | | | | | | | | | |
| Which Certified Development Professional program are you applying for? | | | Sage ERP X3 | | | | | | |  | | | | | | | | | |
| **5. Solution provider/channel partner/customer references** *(please provide company name, contact, phone, email address, and type)* | | | | | | | | | | | | | | | | | | | |
| 1. | Enter company name, contact, phone, and email address. | | | | | | | | | | | | | | | | | Choose an item. | |
| 2. | Enter company name, contact, phone, and email address. | | | | | | | | | | | | | | | | | Choose an item. | |
| 3. | Enter company name, contact, phone, and email address. | | | | | | | | | | | | | | | | | Choose an item. | |
| **6. Signature** | | | | | | | | | | | | | | | | | | | |
| Print name: | |  | | | | | | | | | | Title: | | |  | | | | |
| Signature: | |  | | | | | | | | | | Date: | | |  | | | | |

# Appendix A

The training courses required, and corresponding assessments that a developer must pass with a score of 80% or better, depend on the Sage application on which the developer wants to achieve Sage Certified Development Professional status. These training courses and when they are offered are available on Sage University (<http://www.sageu.com>).

## Sage ERP X3

Developers who want to acquire Sage Certified Development Professional status for Sage ERP X3 must obtain the *Certified Development Professional* competency. The following outlines the training courses and assessments required to obtain this certification:

### Certified Development Professional competency

Sage ERP X3 - Getting Started with Sage ERP X3

Sage ERP X3 - Common Tools

Sage ERP X3 - Installing and Patching

Sage ERP X3 - System Administrator

Sage ERP X3 - Development Basics

Sage ERP X3 - Certified Development Professional Assessment

Sage ERP X3 – Web Services Version

Sage ERP X3 – Integration Workshop

Sage ERP X3 – Integration Developer Assessment

**Note:** please see Sage University for available times and the order in which a developer must complete these training courses and assessments.